

Complaint

Miss D has complained that Loans 2 Go Limited (“L2G”) provided her with an unaffordable loan.

Background

L2G provided Miss D with a loan for £2,000.00 in July 2022. This loan had an APR of 355.2% and a 104-week (24 month) term. This all meant the total amount repayable of £6,463.60, which included interest, fees and charges of £4,463.60, was due to be repaid in 104 weekly instalments of £62.15.

One of our adjudicators looked at this complaint and thought that L2G unfairly provided this loan as proportionate checks would have shown it was unaffordable. L2G disagreed with our adjudicator and asked for an ombudsman to review the complaint.

My findings

I’ve considered all the available evidence and arguments to decide what’s fair and reasonable in the circumstances of this complaint.

We’ve set out our general approach to complaints about unaffordable/irresponsible lending - including the key rules, guidance and good industry practice - on our website. And I’ve referred to this when deciding Miss D’s complaint.

Having carefully thought about everything, I think that there are two overarching questions that I need to answer in order to fairly and reasonably decide Miss D’s complaint. These two questions are:

1. Did L2G complete reasonable and proportionate checks to satisfy itself that Miss D would be able to repay her loan in a sustainable way?
 - o If so, did it make a fair lending decision?
 - o If not, would those checks have shown that Miss D would’ve been able to do so?
2. Did L2G act unfairly or unreasonably in some other way?

Did L2G complete reasonable and proportionate checks to satisfy itself that Miss D would be able to repay her loan in a sustainable way?

L2G provided this loan while it was authorised and regulated by the Financial Conduct Authority (“FCA”). The rules and regulations in place required L2G to carry out a reasonable and proportionate assessment of Miss D’s ability to make the repayments under these agreements. This assessment is sometimes referred to as an “affordability assessment” or “affordability check”.

The checks had to be “borrower” focused – so L2G had to think about whether

repaying the loan would cause significant adverse consequences *for Miss D*. In practice this meant that L2G had to ensure that making the payments to the loan wouldn't cause Miss D undue difficulty or adverse consequences.

In other words, it wasn't enough for L2G to simply think about the likelihood of it getting its money back, it had to consider the impact of the loan repayments on Miss D. Checks also had to be "proportionate" to the specific circumstances of the loan application.

In general, what constitutes a proportionate affordability check will be dependent upon a number of factors including – but not limited to – the particular circumstances of the consumer (e.g. their financial history, current situation and outlook, and any indications of vulnerability or financial difficulty) and the amount / type / cost of credit they are seeking. Even for the same customer, a proportionate check could look different for different applications.

In light of this, I think that a reasonable and proportionate check ought generally to have been *more* thorough:

- the *lower* a customer's income (reflecting that it could be more difficult to make any loan repayments to a given loan amount from a lower level of income);
- the *higher* the amount due to be repaid (reflecting that it could be more difficult to meet a higher repayment from a particular level of income);
- the *longer* the term of the loan (reflecting the fact that the total cost of the credit is likely to be greater and the customer is required to make payments for an extended period); and
- the *greater* the number and frequency of loans, and the longer the period of time during which a customer has been given loans (reflecting the risk that repeated refinancing may signal that the borrowing had become, or was becoming, unsustainable).

There may also be other factors which could influence how detailed a proportionate check should've been for a given loan application – including (but not limited to) any indications of borrower vulnerability and any foreseeable changes in future circumstances.

I've carefully thought about all of the relevant factors in this case.

Were L2G's checks reasonable and proportionate?

L2G says that it carried out an income and expenditure assessment with Miss D prior to providing her with her loan. It also carried out credit checks. These showed that Miss D had a monthly income of close to £1,200.00 a month and expenditure of just under £800. This left Miss D with enough to cover the payments to this loan.

I've carefully considered what L2G has said. But it's clear that the payments for this loan would lead to a significant proportion of her income going towards credit commitments each month. Bearing all of this in mind and L2G wasn't confident in Miss D's income declaration, I think that L2G needed to take steps to verify Miss D's actual monthly expenditure.

As I can't see that this L2G did do this, I don't think that the checks it carried out before providing Miss D with her loan were reasonable and proportionate.

Would reasonable and proportionate checks have indicated to L2G that Miss D would have been unable to repay her loan?

As reasonable and proportionate checks weren't carried out before this loan was provided, I can't say for sure what they would've shown. So I need to decide whether it is more likely than not that a proportionate check would have told L2G that Miss D would have been unable to sustainably repay this loan.

L2G was required to establish whether Miss D could make her loan repayments without experiencing significant adverse consequences – not just whether the loan payments were technically affordable on a strict pounds and pence calculation.

I've carefully considered the information provided. Having done so, it's clear that Miss D was struggling to manage her finances. Her income was pretty much being used to meet her living costs and commitments to existing creditors. And she was continually overdrawn in the period up to this loan. Furthermore, it isn't immediately obvious to me how a loan on such disadvantageous terms would improve Miss D's position either. So I think that proportionate checks would more likely than not have shown L2G that Miss D was unlikely to be able to make her payments without borrowing further or suffering significant adverse consequences.

Bearing all of this in mind, I'm satisfied that reasonable and proportionate checks would more likely than not have demonstrated that Miss D would not have been able to make the repayments to this loan without borrowing further and/or suffering undue difficulty. And, in these circumstances, I find that reasonable and proportionate checks would more likely than not have alerted L2G to the fact that Miss D was in no sort of position to make the payments on this loan without suffering significant adverse consequences.

Did L2G act unfairly or unreasonably towards Miss D in some other way?

I've carefully thought about everything provided. And having done so, I've not seen anything to suggest that L2G acted unfairly or unreasonably towards Miss D in some other way. So I don't think L2G acted unfairly or unreasonably towards Miss D in some other way.

Did Miss D lose out as a result of L2G unfairly providing her with these loans?

As Miss D paid and she is being expected to pay a high amount of interest and charges on a loan that she shouldn't have been provided with, I'm satisfied that she has lost out as a result of what L2G did wrong.

So I think that L2G needs to put things right.

Fair compensation – what L2G needs to do to put things right for Miss D

Having thought about everything, I think that L2G should put things right for Miss D by:

- removing all interest, fees and charges applied to the loan from the outset. The payments Miss D made, whether to L2G or any third-party debt purchaser, should be deducted from the new starting balance – the £2,000.00 originally lent. If Miss D has already repaid more than £2,000.00 then L2G should treat any extra as overpayments. And any overpayments should be refunded to Miss D;

- adding interest at 8% per year simple on any overpayments, if any, from the date they were made by Miss D to the date of settlement†
- if no outstanding balance remains after all adjustments have been made, all adverse information L2G recorded about this loan should be removed from Miss D's credit file.

† HM Revenue & Customs requires L2G to take off tax from this interest. L2G must give Miss D a certificate showing how much tax it has taken off if she asks for one.

My final decision

For the reasons I've explained, I'm upholding Miss D's complaint. Loans 2 Go Limited needs to put things right in the way set out above.

Under the rules of the Financial Ombudsman Service, I'm required to ask Miss D to accept or reject my decision before 3 April 2023.

Jeshen Narayanan
Ombudsman