

Complaint

Mr C has complained that Loans 2 Go Limited ("L2G") provided him with an unaffordable loan.

Background

L2G provided Mr C with a loan of £250 in June 2021. This loan had an APR of 1,013.2% and an 18-month term. This all meant the total amount repayable of £1,028.52, which included interest, fees and charges of £78.52 was due to be repaid in 18 monthly instalments of £57.14.

One of our adjudicators looked at this complaint and thought that L2G unfairly provided this loan to Mr C as proportionate checks would have shown it was unaffordable.

L2G disagreed with our adjudicator and asked for an ombudsman to review the complaint.

My findings

I've considered all the available evidence and arguments to decide what's fair and reasonable in the circumstances of this complaint.

We've set out our general approach to complaints about unaffordable/irresponsible lending - including the key rules, guidance and good industry practice - on our website. And I've referred to this when deciding Mr C's complaint.

Having carefully thought about everything, I think that there are two overarching questions that I need to answer in order to fairly and reasonably decide Mr C's complaint. These two questions are:

- 1. Did L2G complete reasonable and proportionate checks to satisfy itself that Mr C would be able to repay his loan in a sustainable way?
 - o If so, did it make a fair lending decision?
 - o If not, would those checks have shown that Mr C would've been able to do so?
- 2. Did L2G act unfairly or unreasonably in some other way?

<u>Did L2G complete reasonable and proportionate checks to satisfy itself that Mr C would be</u> able to repay his loan in a sustainable way?

L2G provided this loan while it was authorised and regulated by the Financial Conduct Authority ("FCA"). The rules and regulations in place required L2G to carry out a reasonable and proportionate assessment of Mr C's ability to make the repayments under this agreement. This assessment is sometimes referred to as an "affordability assessment" or "affordability check".

The checks had to be "borrower" focused – so L2G had to think about whether repaying the loan would cause significant adverse consequences *for Mr C*. In practice this meant that L2G had to ensure that making the payments to the loan wouldn't cause Mr C undue difficulty or adverse consequences.

In other words, it wasn't enough for L2G to simply think about the likelihood of it getting its money back, it had to consider the impact of the loan repayments on Mr C. Checks also had to be "proportionate" to the specific circumstances of the loan application.

In general, what constitutes a proportionate affordability check will be dependent upon a number of factors including – but not limited to – the particular circumstances of the consumer (e.g. their financial history, current situation and outlook, and any indications of vulnerability or financial difficulty) and the amount / type / cost of credit they are seeking. Even for the same customer, a proportionate check could look different for different applications.

In light of this, I think that a reasonable and proportionate check ought generally to have been *more* thorough:

- the *lower* a customer's income (reflecting that it could be more difficult to make any loan repayments to a given loan amount from a lower level of income);
- the *higher* the amount due to be repaid (reflecting that it could be more difficult to meet a higher repayment from a particular level of income);
- the longer the term of the loan (reflecting the fact that the total cost of the credit is likely to be greater and the customer is required to make payments for an extended period); and
- the greater the number and frequency of loans, and the longer the period of time during which a customer has been given loans (reflecting the risk that repeated refinancing may signal that the borrowing had become, or was becoming, unsustainable).

There may also be other factors which could influence how detailed a proportionate check should've been for a given loan application – including (but not limited to) any indications of borrower vulnerability and any foreseeable changes in future circumstances.

I've carefully thought about all of the relevant factors in this case.

Were L2G's checks reasonable and proportionate?

L2G says that it carried out an income and expenditure assessment with Mr C prior to providing him with this loan. It also carried out a credit check. Mr C declared that he was earning around £950 a month. But L2G determined that he earned less than this at closer to £785. L2G also determined that Mr C had expenditure of around £634.71 a month. In its view, this left Mr C with enough to be able to make the payments to this loan.

I've carefully considered what L2G has said. And I can understand why L2G might argue that the low monthly payment for this loan meant that a lighter touch assessment of affordability might have been proportionate. But I'm mindful that Mr C had a very low monthly income. And even on L2G's own figures, Mr C wouldn't have much in the way of funds left over, once the payments for this loan were made. This leads me to think that L2G needed to take steps to verify Mr C's actual monthly expenditure.

As I can't see that this L2G did take further steps to verify Mr C's expenditure, I don't think that the checks it carried out before providing Mr C with his loan were reasonable and proportionate.

Would reasonable and proportionate checks have indicated to L2G that Mr C would have been unable to repay this loan?

As reasonable and proportionate checks weren't carried out before this loan was provided, I can't say for sure what they would've shown. So I need to decide whether it is more likely than not that a proportionate check would have told L2G that Mr C would have been unable to sustainably repay this loan.

L2G was required to establish whether Mr C could make his loan repayments without experiencing significant adverse consequences – not just whether the loan payments were technically affordable on a strict pounds and pence calculation.

I've carefully considered the information provided. Having done so, I'm satisfied that Mr C was struggling to manage his existing commitments. The information provided also clearly shows why this was the case. So I think that proportionate checks would have shown L2G that Mr C was unlikely to be able to repay it without borrowing further or suffering significant adverse consequences.

Bearing all of this in mind, I'm satisfied that reasonable and proportionate checks would more likely than not have demonstrated that Mr C would not have been able to make the repayments to this loan without borrowing further and/or suffering undue difficulty. And, in these circumstances, I find that reasonable and proportionate checks would more likely than not have alerted L2G to the fact that Mr C was in no sort of position to make the payments on this loan without suffering significant adverse consequences.

Did L2G act unfairly or unreasonably towards Mr C in some other way?

I've carefully thought about everything provided. And having done so, I've not seen anything to suggest that L2G acted unfairly or unreasonably towards Mr C in some other way. So I don't think L2G acted unfairly or unreasonably towards Mr C in some other way.

Did Mr C lose out as a result of L2G unfairly providing him with this loan?

As Mr C paid a high amount of interest and charges on a loan that he shouldn't have been provided with, I'm satisfied that he has lost out as a result of what L2G did wrong.

So I think that L2G needs to put things right.

My final decision

For the reasons I've explained, I'm upholding Mr C's complaint. Loans 2 Go Limited needs to put things right in the way set out above.

Under the rules of the Financial Ombudsman Service, I'm required to ask Mr C to accept or reject my decision before 2 November 2023.

Jeshen Narayanan **Ombudsman**